



Department of
Job and Family Services

John R. Kasich, Governor
Michael B. Colbert, Director

***OHIO
MANAGED CARE
ENROLLMENT CENTER***

**AGED, BLIND AND DISABLED (ABD)
HEALTH CARE PLAN
ENROLLMENT SUMMARY**

FOR

**THE OHIO MEDICAID MANAGED CARE
ENROLLMENT PROGRAM**

Reflects January 01, 2012 Effective Period

SUBMITTED JANUARY 05, 2012

OHIO MEDICAID MANAGED CARE ENROLLMENT CENTER SUMMARY

Introduction

The Ohio Department of Job and Family Services (ODJFS) operates the Ohio Medicaid Managed Care program in all eighty-eight Ohio counties. ODJFS currently contracts with seven managed care plans (MCPs), licensed as health insuring corporations through the Ohio Department of Insurance. The MCPs provide all Medicaid-covered services, assure access to quality health care, emphasize preventive care, and provide case management services to Healthy Start, Healthy Families eligibles (Ohio Works First [OWF], Healthy Start including SCHIP, and Low Income Families) and certain ABD eligibles (Aged, Blind or Disabled).

County-based outreach/education and MCP enrollment services for eligibles in all counties are the responsibility of the Medicaid Managed Care Enrollment Center Contractor, currently Automated Health Systems, and (AHS). Eligibles can access the MCEC and enrollment services by phone, face to face, internet or by mail.

Eligibles in the above categories residing in **Mandatory** counties must select an MCP or be assigned to one. In the interest of continuity of care, assignment in mandatory counties is based on available previous MCP or Medicaid fee-for-service (FFS) utilization history.

MCP members in mandatory counties may change MCPs during their initial three months of membership, or during an open enrollment month.

The following monthly enrollment reports summarize MCEC data by enrollment **method** (by phone, face to face, or by mail), by enrollment **type** (FFS to MCP, MCP to MCP), in statewide, region, county and MCP formats.

Questions about the enrollment summary or individual reports should be directed to Jim Poremba, Managed Care Enrollment, Bureau of Consumer and Operational Support at 614.466.4693, option 1, or by e-mail at Jim.Poremba@jfs.ohio.gov.

Ohio Health Care Plan Enrollment Summary
Effective Date: 01/01/2012

Total Statewide Health Care Plan Enrollment* Transactions:

AGED, BLIND, DISABLED (ABD)
STATEWIDE HEALTH CARE PLAN ENROLLMENT
By METHOD By TYPE

Method as a Percentage of Type

ENROLLMENT METHOD	ENROLLMENT TYPE				TOTAL	
	FFS TO MCP	MCP TO MCP	MCP TO MCP	FFS TO MCP	TOTAL	PERCENTAGE
PHONE	1184	73%	771	94%	1955	80%
FACE TO FACE/FIELD STAFF	26	2%	23	3%	49	2%
MAIL	2	0%	10	1%	12	1%
WEBSITE	21	1%	15	2%	36	1%
CALL CAMPAIGN	400	24%	0	0%	400	16%
TOTAL	1633	100%	819	100%	2452	100%

AGED, BLIND, DISABLED (ABD)
STATEWIDE HEALTH CARE PLAN ENROLLMENT
By METHOD By TYPE

Type as a Percentage of Method

ENROLLMENT METHOD	ENROLLMENT TYPE						TOTAL	
	FFS TO MCP	MCP TO MCP	MCP TO MCP	MCP TO FFS	FFS TO MCP	TOTAL	PERCENTAGE	PERCENTAGE
PHONE	1184	61%	771	39%	0	0%	1955	100%
FACE TO FACE/FIELD STAFF	26	53%	23	47%	0	0%	49	100%
MAIL	2	17%	10	83%	0	0%	12	100%
WEBSITE	21	58%	15	42%	0	0%	36	100%
CALL CAMPAIGN	400	100%	0	0%	0	0%	400	100%

FFS equals Fee For Service

MCP equals Managed Care Plan

*Enrollment is defined as any eligible- or consumer-initiated transaction through the Managed Care Enrollment Center (MCEC). In case of eligibles or consumers who request more than one enrollment transaction in a reporting period, only the last transaction processed by the MCEC is reported. Assignments are not included in Enrollments, since assignments are not eligible- or consumer-initiated.

Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 01/01/2012

**AGED, BLIND, DISABLED (ABD)
HEALTH CARE PLAN ENROLLMENT* TYPE
By MANAGED CARE PLAN
MCP and Region as a Percentage of Type**

MCP and Region	FFS to MCP	MCP to MCP	MCP to FFS
Buckeye Community Health Plan			
East Central Region	68	25	
North East Region	47	22	
South West Region	55	25	
Total	170	10%	72 9%
CareSource			
Central Region	218	77	
East Central Region	94	54	
North East Region	316	143	
North East Central Region	48	17	
North West Region	100	46	
South East Region	81	25	
West Central Region	143	37	
Total	1000	57%	399 52%
Molina Health Care			
Central Region	131	41	
South East Region	39	39	
South West Region	185	113	
West Central Region	44	26	
Total	399	23%	219 29%
United Health Care			
East Central Region	42	20	
North East Central Region	21	16	
North West Region	68	27	
South East Region	41	17	
Total	172	10%	80 10%
Total Mandatory Counties	1741	100%	770 100%

*Enrollment is defined as any eligible- or consumer-initiated transaction through the Managed Care Enrollment Center (MCEC). In case of eligibles or consumers who request more than one enrollment transaction in a reporting period, only the last transaction processed by the MCEC is reported. Assignments are not included in Enrollments, since assignments are not eligible- or consumer-initiated.

Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 01/01/2012

Total Statewide Health Care Plan Assignment Transactions:

AGED, BLIND, DISABLED (ABD) ASSIGNMENT BY REGION

	Central Region	East Central Region	North East Region	North East Central Region	North West Region	South East Region	South West Region	West Central Region	Total
Voluntary MCP Enrollments	467	303	528	102	241	242	378	250	2511
Assignments	644	313	741	150	312	214	464	246	3084
Total	1111	616	1269	252	553	456	842	496	5595

MCP equals Managed Care Plan

Voluntary MCP enrollments includes consumers who were on FFS and selected an MCP (FFS to MCP) or changed MCPs (MCP to MCP or MCP to FFS)

Assignments occur when consumers do not make a health care enrollment.

Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 01/01/2012

Total Statewide Health Care Plan Assignment Transactions:

AGED, BLIND, DISABLED (ABD) ASSIGNMENT BY REGION

	Central Region	East Central Region	North East Region	North East Central Region	North West Region	South East Region	South West Region	West Central Region	Total
Voluntary MCP Enrollments	467	303	528	102	241	242	378	250	2511
Assignments	644	313	741	150	312	214	464	246	3084
Total	1111	616	1269	252	553	456	842	496	5595

MCP equals Managed Care Plan

Voluntary MCP enrollments includes consumers who were on FFS and selected an MCP (FFS to MCP) or changed MCPs (MCP to MCP or MCP to FFS)

Assignments occur when consumers do not make a health care enrollment.

Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 01/01/2012

**AGED, BLIND, DISABLED (ABD)
VOLUNTARY ENROLLMENTS AND ASSIGNMENTS
By REGION By MCP**

Region and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total	Percentage
Central Region						
CareSource	218	77	295	304	599	54%
Molina Health Care	131	41	172	340	512	46%
Total	349	118	467	644	1111	100%
East Central Region						
Buckeye Community Health	68	25	93	127	220	36%
CareSource	94	54	148	63	211	34%
United Health Care	42	20	62	123	185	30%
Total	204	99	303	313	616	100%
North East Region						
Buckeye Community Health	47	22	69	369	438	35%
CareSource	316	143	459	372	831	65%
Total	363	165	528	741	1269	100%
North East Central Region						
CareSource	48	17	65	75	140	56%
United Health Care	21	16	37	75	112	44%
Total	69	33	102	150	252	100%
North West Region						
CareSource	100	46	146	166	312	56%
United Health Care	68	27	95	146	241	44%
Total	168	73	241	312	553	100%
South East Region						
CareSource	81	25	106	82	188	41%
Molina Health Care	39	39	78	67	145	32%
United Health Care	41	17	58	65	123	27%
Total	161	81	242	214	456	100%
South West Region						
Buckeye Community Health	55	25	80	217	297	35%
Molina Health Care	185	113	298	247	545	65%
Total	240	138	378	464	842	100%
West Central Region						
CareSource	143	37	180	124	304	61%
Molina Health Care	44	26	70	122	192	39%
Total	187	63	250	246	496	100%
Total Mandatory	1741	770	2511	3084	5595	

FFS equals Fee For Service

MCP equals Managed Care Plan

In Mandatory Counties, voluntary enrollments include consumers who were on FFS and selected an MCP (FFS to MCP) or changed MCPs (MCP to MCP or MCP to FFS)

Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 01/01/2012

ABD VOLUNTARY ENROLLMENTS AND ASSIGNMENTS
By REGION By COUNTY By MCP

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Central Region					
Crawford					
CareSource	7	2	9	1	10
Molina Health	0	1	1	9	10
Total	7	3	10	10	20
Delaware					
CareSource	5	1	6	5	11
Molina Health	4	2	6	4	10
Total	9	3	12	9	21
Fairfield					
CareSource	17	6	23	14	37
Molina Health	7	2	9	16	25
Total	24	8	32	30	62
Fayette					
CareSource	6	0	6	6	12
Molina Health	3	2	5	5	10
Total	9	2	11	11	22
Franklin					
CareSource	103	38	141	200	341
Molina Health	48	20	68	172	240
Total	151	58	209	372	581
Hocking					
CareSource	3	1	4	8	12
Molina Health	12	5	17	5	22
Total	15	6	21	13	34
Knox					
CareSource	5	2	7	3	10
Molina Health	4	1	5	8	13
Total	9	3	12	11	23
Licking					
CareSource	12	1	13	11	24
Molina Health	8	1	9	20	29
Total	20	2	22	31	53
Logan					
CareSource	7	1	8	0	8
Molina Health	2	0	2	4	6
Total	9	1	10	4	14
Madison					
CareSource	0	3	3	2	5
Molina Health	1	0	1	1	2
Total	1	3	4	3	7
Marion					
CareSource	5	4	9	12	21
Molina Health	10	1	11	14	25
Total	15	5	20	26	46
Morrow					
CareSource	3	2	5	1	6
Molina Health	0	1	1	4	5
Total	3	3	6	5	11

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Perry					
CareSource	4	1	5	1	6
Molina Health	6	2	8	19	27
Total	10	3	13	20	33
Pickaway					
CareSource	4	0	4	1	5
Molina Health	1	0	1	8	9
Total	5	0	5	9	14
Pike					
CareSource	6	0	6	7	13
Molina Health	4	0	4	6	10
Total	10	0	10	13	23
Ross					
CareSource	8	1	9	4	13
Molina Health	6	0	6	17	23
Total	14	1	15	21	36
Scioto					
CareSource	20	13	33	24	57
Molina Health	12	3	15	22	37
Total	32	16	48	46	94
Union					
CareSource	3	1	4	4	8
Molina Health	3	0	3	6	9
Total	6	1	7	10	17
Central Region Totals					
CareSource	218	77	295	304	599
Molina Health	131	41	172	340	512
Total	349	118	467	644	1111
East Central Region					
Ashland					
Buckeye Community	0	0	0	2	2
CareSource	2	1	3	2	5
United Health Care	3	0	3	5	8
Total	5	1	6	9	15
Carroll					
Buckeye Community	0	1	1	1	2
CareSource	0	3	3	1	4
United Health Care	2	2	4	3	7
Total	2	6	8	5	13
Holmes					
Buckeye Community	1	0	1	5	6
CareSource	3	0	3	3	6
United Health Care	1	2	3	2	5
Total	5	2	7	10	17
Portage					
Buckeye Community	3	0	3	9	12
CareSource	8	3	11	3	14
United Health Care	5	1	6	7	13
Total	16	4	20	19	39
Richland					
Buckeye Community	2	0	2	14	16
CareSource	14	4	18	3	21
United Health Care	7	2	9	13	22
Total	23	6	29	30	59

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Stark					
Buckeye Community	20	15	35	39	74
CareSource	19	11	30	24	54
United Health Care	5	4	9	35	44
Total	44	30	74	98	172
Summit					
Buckeye Community	32	6	38	45	83
CareSource	28	24	52	22	74
United Health Care	16	6	22	46	68
Total	76	36	112	113	225
Tuscarawas					
Buckeye Community	5	1	6	7	13
CareSource	9	3	12	4	16
United Health Care	1	1	2	6	8
Total	15	5	20	17	37
Wayne					
Buckeye Community	5	2	7	5	12
CareSource	11	5	16	1	17
United Health Care	2	2	4	6	10
Total	18	9	27	12	39
East Central Region Totals					
Buckeye Community	68	25	93	127	220
CareSource	94	54	148	63	211
United Health Care	42	20	62	123	185
Total	204	99	303	313	616
North East Region					
Ashtabula					
Buckeye Community	10	3	13	16	29
CareSource	14	5	19	13	32
Total	24	8	32	29	61
Cuyahoga					
Buckeye Community	31	17	48	282	330
CareSource	216	97	313	296	609
Total	247	114	361	578	939
Erie					
Buckeye Community	0	0	0	6	6
CareSource	7	4	11	6	17
Total	7	4	11	12	23
Geauga					
Buckeye Community	0	0	0	0	0
CareSource	8	1	9	1	10
Total	8	1	9	1	10
Huron					
Buckeye Community	1	0	1	7	8
CareSource	9	1	10	1	11
Total	10	1	11	8	19
Lake					
Buckeye Community	1	0	1	13	14
CareSource	19	3	22	11	33
Total	20	3	23	24	47
Lorain					
Buckeye Community	1	1	2	32	34
CareSource	35	30	65	34	99
Total	36	31	67	66	133

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Medina					
Buckeye Community	3	1	4	13	17
CareSource	8	2	10	10	20
Total	11	3	14	23	37
North East Region Totals					
Buckeye Community	47	22	69	369	438
CareSource	316	143	459	372	831
Total	363	165	528	741	1269
North East Central Region					
Columbiana					
CareSource	8	3	11	16	27
United Health Care	9	8	17	15	32
Total	17	11	28	31	59
Mahoning					
CareSource	26	10	36	37	73
United Health Care	7	5	12	38	50
Total	33	15	48	75	123
Trumbull					
CareSource	14	4	18	22	40
United Health Care	5	3	8	22	30
Total	19	7	26	44	70
North East Central Region Total					
CareSource	48	17	65	75	140
United Health Care	21	16	37	75	112
Total	69	33	102	150	252
North West Region					
Allen					
CareSource	6	3	9	15	24
United Health Care	6	0	6	11	17
Total	12	3	15	26	41
Auglaize					
CareSource	1	1	2	4	6
United Health Care	1	1	2	0	2
Total	2	2	4	4	8
Defiance					
CareSource	3	1	4	8	12
United Health Care	1	0	1	5	6
Total	4	1	5	13	18
Fulton					
CareSource	1	0	1	5	6
United Health Care	1	0	1	5	6
Total	2	0	2	10	12
Hancock					
CareSource	6	3	9	8	17
United Health Care	0	2	2	5	7
Total	6	5	11	13	24
Hardin					
CareSource	7	1	8	4	12
United Health Care	1	1	2	2	4
Total	8	2	10	6	16

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Henry					
CareSource	2	2	4	1	5
United Health Care	2	0	2	1	3
Total	4	2	6	2	8
Lucas					
CareSource	41	16	57	82	139
United Health Care	34	14	48	81	129
Total	75	30	105	163	268
Mercer					
CareSource	2	0	2	1	3
United Health Care	1	0	1	3	4
Total	3	0	3	4	7
Ottawa					
CareSource	4	3	7	4	11
United Health Care	0	0	0	2	2
Total	4	3	7	6	13
Paulding					
CareSource	1	0	1	6	7
United Health Care	4	2	6	3	9
Total	5	2	7	9	16
Putnam					
CareSource	0	0	0	2	2
United Health Care	2	0	2	0	2
Total	2	0	2	2	4
Sandusky					
CareSource	7	6	13	6	19
United Health Care	1	1	2	12	14
Total	8	7	15	18	33
Seneca					
CareSource	9	4	13	8	21
United Health Care	2	0	2	6	8
Total	11	4	15	14	29
Van Wert					
CareSource	1	0	1	1	2
United Health Care	3	1	4	0	4
Total	4	1	5	1	6
Williams					
CareSource	2	0	2	4	6
United Health Care	4	2	6	1	7
Total	6	2	8	5	13
Wood					
CareSource	7	5	12	5	17
United Health Care	5	3	8	6	14
Total	12	8	20	11	31
Wyandot					
CareSource	0	1	1	2	3
United Health Care	0	0	0	3	3
Total	0	1	1	5	6
North West Region Totals					
CareSource	100	46	146	166	312
United Health Care	68	27	95	146	241
Total	168	73	241	312	553

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
South East Region					
Athens					
CareSource	4	0	4	6	10
Molina Health	7	4	11	4	15
United Health Care	4	4	8	5	13
Total	15	8	23	15	38
Belmont					
CareSource	5	1	6	3	9
Molina Health	4	4	8	5	13
United Health Care	4	4	8	6	14
Total	13	9	22	14	36
Coshocton					
CareSource	4	3	7	1	8
Molina Health	1	1	2	1	3
United Health Care	1	0	1	2	3
Total	6	4	10	4	14
Gallia					
CareSource	11	1	12	9	21
Molina Health	2	2	4	3	7
United Health Care	4	1	5	2	7
Total	17	4	21	14	35
Guernsey					
CareSource	7	3	10	2	12
Molina Health	0	4	4	4	8
United Health Care	1	1	2	6	8
Total	8	8	16	12	28
Harrison					
CareSource	4	1	5	0	5
Molina Health	0	0	0	0	0
United Health Care	2	0	2	3	5
Total	6	1	7	3	10
Jackson					
CareSource	6	2	8	8	16
Molina Health	1	2	3	7	10
United Health Care	0	0	0	0	0
Total	7	4	11	15	26
Jefferson					
CareSource	7	4	11	11	22
Molina Health	4	0	4	7	11
United Health Care	5	0	5	11	16
Total	16	4	20	29	49
Lawrence					
CareSource	5	1	6	14	20
Molina Health	7	9	16	12	28
United Health Care	2	3	5	10	15
Total	14	13	27	36	63
Meigs					
CareSource	4	1	5	4	9
Molina Health	2	1	3	3	6
United Health Care	3	0	3	4	7
Total	9	2	11	11	22
Monroe					
CareSource	0	0	0	1	1
Molina Health	0	0	0	0	0
United Health Care	5	1	6	0	6
Total	5	1	6	1	7

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Morgan					
CareSource	1	1	2	2	4
Molina Health	1	0	1	2	3
United Health Care	1	0	1	2	3
Total	3	1	4	6	10
Muskingum					
CareSource	15	6	21	13	34
Molina Health	4	9	13	6	19
United Health Care	4	1	5	8	13
Total	23	16	39	27	66
Noble					
CareSource	3	1	4	0	4
Molina Health	2	0	2	1	3
United Health Care	0	0	0	0	0
Total	5	1	6	1	7
Vinton					
CareSource	2	0	2	2	4
Molina Health	1	1	2	3	5
United Health Care	0	0	0	3	3
Total	3	1	4	8	12
Washington					
CareSource	3	0	3	6	9
Molina Health	3	2	5	9	14
United Health Care	5	2	7	3	10
Total	11	4	15	18	33
South East Region Totals					
CareSource	81	25	106	82	188
Molina Health	39	39	78	67	145
United Health Care	41	17	58	65	123
Total	161	81	242	214	456
South West Region					
Adams					
Buckeye Community	2	2	4	7	11
Molina Health	8	2	10	9	19
Total	10	4	14	16	30
Brown					
Buckeye Community	2	1	3	6	9
Molina Health	6	1	7	3	10
Total	8	2	10	9	19
Butler					
Buckeye Community	5	2	7	23	30
Molina Health	36	19	55	39	94
Total	41	21	62	62	124
Clermont					
Buckeye Community	9	2	11	19	30
Molina Health	12	10	22	20	42
Total	21	12	33	39	72
Clinton					
Buckeye Community	1	0	1	5	6
Molina Health	8	2	10	7	17
Total	9	2	11	12	23
Hamilton					
Buckeye Community	36	16	52	138	190
Molina Health	100	71	171	156	327
Total	136	87	223	294	517

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Highland					
Buckeye Community	0	2	2	5	7
Molina Health	8	3	11	3	14
Total	8	5	13	8	21
Warren					
Buckeye Community	0	0	0	14	14
Molina Health	7	5	12	10	22
Total	7	5	12	24	36
South West Region Totals					
Buckeye Community	55	25	80	217	297
Molina Health	185	113	298	247	545
Total	240	138	378	464	842
West Central Region					
Champaign					
CareSource	2	1	3	0	3
Molina Health	2	0	2	5	7
Total	4	1	5	5	10
Clark					
CareSource	24	5	29	24	53
Molina Health	9	7	16	24	40
Total	33	12	45	48	93
Darke					
CareSource	7	1	8	0	8
Molina Health	3	1	4	9	13
Total	10	2	12	9	21
Greene					
CareSource	12	3	15	4	19
Molina Health	2	2	4	13	17
Total	14	5	19	17	36
Miami					
CareSource	6	4	10	1	11
Molina Health	3	1	4	9	13
Total	9	5	14	10	24
Montgomery					
CareSource	88	19	107	91	198
Molina Health	22	14	36	56	92
Total	110	33	143	147	290
Preble					
CareSource	2	2	4	3	7
Molina Health	1	0	1	2	3
Total	3	2	5	5	10
Shelby					
CareSource	2	2	4	1	5
Molina Health	2	1	3	4	7
Total	4	3	7	5	12
West Central Region Totals					
CareSource	143	37	180	124	304
Molina Health	44	26	70	122	192
Total	187	63	250	246	496
Total Mandatory	1741	770	2511	3084	5595

FFS equals Fee For Service

MCP equals Managed Care Plan

In Mandatory Counties, voluntary enrollments include consumers who were of FFS and selected an MCP (FFS to MCP) or changed MCPs (MCP to MCP)

Data Source: Automated Health Systems