



Department of
Job and Family Services

John R. Kasich, Governor
Michael B. Colbert, Director

***OHIO
MANAGED CARE
ENROLLMENT CENTER***

**COVERED FAMILY AND CHILDREN (CFC)
HEALTH CARE PLAN
ENROLLMENT SUMMARY**

FOR

**THE OHIO MEDICAID MANAGED CARE
ENROLLMENT PROGRAM**

Reflects September 01, 2011 Effective Period

SUBMITTED SEPTEMBER 02, 2011

OHIO MEDICAID MANAGED CARE ENROLLMENT CENTER SUMMARY

Introduction

The Ohio Department of Job and Family Services (ODJFS) operates the Ohio Medicaid Managed Care program in all eighty-eight Ohio counties. ODJFS currently contracts with seven managed care plans (MCPs), licensed as health insuring corporations through the Ohio Department of Insurance. The MCPs provide all Medicaid-covered services, assure access to quality health care, emphasize preventive care, and provide case management services to Healthy Start, Healthy Families eligibles (Ohio Works First [OWF], Healthy Start including SCHIP, and Low Income Families) and certain ABD eligibles (Aged, Blind or Disabled).

County-based outreach/education and MCP enrollment services for eligibles in all counties are the responsibility of the Medicaid Managed Care Enrollment Center Contractor, currently Automated Health Systems, and (AHS). Eligibles can access the MCEC and enrollment services by phone, face to face, internet or by mail.

Eligibles in the above categories residing in **Mandatory** counties must select an MCP or be assigned to one. In the interest of continuity of care, assignment in mandatory counties is based on available previous MCP or Medicaid fee-for-service (FFS) utilization history.

MCP members in mandatory counties may change MCPs during their initial three months of membership, or during an open enrollment month.

The following monthly enrollment reports summarize MCEC data by enrollment **method** (by phone, face to face, or by mail), by enrollment **type** (FFS to MCP, MCP to MCP), in statewide, region, county and MCP formats.

Questions about the enrollment summary or individual reports should be directed to Jim Poremba, Managed Care Enrollment, Bureau of Consumer and Operational Support at 614.466.4693, option 1, or by e-mail at Jim.Poremba@jfs.ohio.gov.

Ohio Health Care Plan Enrollment Summary
Effective Date: 09/01/2011

Total Statewide Health Care Plan Enrollment* Transactions:

CFC STATEWIDE HEALTH CARE PLAN ENROLLMENT
By METHOD By TYPE

Method as a Percentage of Type

ENROLLMENT METHOD	ENROLLMENT TYPE				TOTAL	
	FFS TO MCP		MCP TO MCP			
PHONE	4867	76%	373	96%	5240	77%
FACE TO FACE/FIELD STAFF	57	1%	4	1%	61	1%
MAIL	7	0%	5	1%	12	0%
WEBSITE	249	4%	7	2%	256	4%
CALL CAMPAIGN	1249	19%	0	0%	1249	18%
TOTAL	6429	100%	389	100%	6818	100%

CFC STATEWIDE HEALTH CARE PLAN ENROLLMENT
By METHOD By TYPE

Type as a Percentage of Method

ENROLLMENT METHOD	ENROLLMENT TYPE				TOTAL	
	FFS TO MCP		MCP TO MCP			
PHONE	4867	93%	373	7%	5240	100%
FACE TO FACE/FIELD STAFF	57	93%	4	7%	61	100%
MAIL	7	58%	5	42%	12	100%
WEBSITE	249	97%	7	3%	256	100%
CALL CAMPAIGN	6429	100%	0	0%	6429	100%

FFS equals Fee For Service

MCP equals Managed Care Plan

*Enrollment is defined as any eligible- or consumer-initiated transaction through the Managed Care Enrollment Center (MCEC). In case of eligibles or consumers who request more than one enrollment transaction in a reporting period, only the last transaction processed by the MCEC is reported. Assignments are not included in Enrollment, since assignments are not eligible- or consumer-initiated.

Ohio Health Care Plan Enrollment Summary
 Effective Date: 09/01/2011

CFC HEALTH CARE PLAN ENROLLMENT* TYPE
By MANAGED CARE PLAN
MCP and Region as a Percentage of Type

MCP and Region	FFS to MCP		MCP to MCP	
AmeriGroup				
South West Region	266		10	
West Central Region	39		12	
Total	305	3%	22	3%
Buckeye Community Health Plan				
East Central Region	426		18	
North West Region	466		27	
Total	892	8%	45	7%
CareSource				
Central Region	1577		79	
East Central Region	807		71	
North East Region	1568		60	
North East Central Region	344		27	
South East Region	343		33	
South West Region	1324		115	
West Central Region	1150		79	
Total	7113	62%	464	70%
Molina Health				
Central Region	737		30	
South East Region	174		12	
South West Region	222		3	
West Central Region	171		10	
Total	1304	11%	55	8%
Paramount				
North West Region	779	7%	27	4%
United Health Care				
East Central Region	204		14	
North East Central Region	196		6	
South East Region	202		26	
Total	602	5%	46	7%
Well Care				
North East Region	483	4%	6	1%
Total Mandatory Counties	11478	100%	665	100%

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Ohio Health Care Plan Enrollment Summary
 Effective Date: 09/01/2011

CFC HEALTH CARE PLAN ENROLLMENT* TYPE
By REGION
 Region and MCP as a Percentage of Type

Region/County and MCP	FFS to MCP	MCP to MCP	MCP to FFS
Central Region			
CareSource	1577	68%	79
Molina	737	32%	30
Total	2314	100%	109
East Central Region			
Buckeye Community	426	30%	18
CareSource	807	56%	71
United Health Care	204	14%	14
Total	1437	100%	103
North East Region			
CareSource	1568	76%	60
Well Care	483	24%	6
Total	2051	100%	66
North East Central Region			
CareSource	344	64%	27
United Health Care	196	36%	6
Total	540	100%	33
North West Region			
Buckeye Community	466	37%	27
Paramount	779	63%	27
Total	1245	100%	54
South East Region			
CareSource	343	48%	33
Molina Health	174	24%	12
United Health Care	202	28%	26
Total	719	100%	71
South West Region			
Amerigroup	266	15%	10
CareSource	1324	73%	115
Molina Health	222	12%	3
Total	1812	100%	128
West Central Region			
Amerigroup	39	3%	12
CareSource	1150	84%	79
Molina Health	171	13%	10
Total	1360	100%	101
Total Mandatory	11478		665

*Enrollment is defined as any eligible- or consumer-initiated transaction through the Managed Care Enrollment Center (MCEC). In case of eligibles or consumers who request more than one enrollment transaction in a reporting period, only the last transaction processed by the MCEC is reported. Assignments are not included in Enrollments, since assignments are not eligible- or consumer-initiated.

Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 09/01/2011

Total Statewide Health Care Plan Assignment Transactions:

CFC ASSIGNMENT BY REGION

MANDATORY REGIONS

	Central Region	East Central Region	North East Region	North East Central Region	North West Region	South East Region	South West Region	West Central Region	Total
Voluntary MCP Enrollments	2423	1540	2117	573	1299	790	1940	1461	12143
Assignments	3718	2279	3130	882	1818	1258	2162	1426	16673
Total	6141	3819	5247	1455	3117	2048	4102	2887	28816

MCP equals Managed Care Plan

Voluntary MCP enrollments include consumers who were on FFS and selected an MCP (FFS to MCP)
or changed MCPs (MCP to MCP)

Assignments occur when consumers do not make a health care enrollment.

Ohio Health Care Plan Enrollment Summary

Effective Date: 09/01/2011

**CFC VOLUNTARY ENROLLMENTS AND ASSIGNMENTS
By REGION By MCP**

Region and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total	Percentage
Central Region						
CareSource	1577	79	1656	1754	3410	56%
Molina Health	737	30	767	1964	2731	44%
Total	2314	109	2423	3718	6141	100%
East Central Region						
Buckeye Community	426	18	444	921	1365	36%
CareSource	807	71	878	472	1350	35%
United Health Care	204	14	218	886	1104	29%
Total	1437	103	1540	2279	3819	100%
North East Region						
CareSource	1568	60	1628	1708	3336	64%
Well Care	483	6	489	1422	1911	36%
Total	2051	66	2117	3130	5247	100%
North East Central Region						
CareSource	344	27	371	448	819	56%
United Health Care	196	6	202	434	636	44%
Total	540	33	573	882	1455	100%
North West Region						
Buckeye Community	466	27	493	834	1327	43%
Paramount	779	27	806	984	1790	57%
Total	1245	54	1299	1818	3117	100%
South East Region						
CareSource	343	33	376	429	805	39%
Molina Health	174	12	186	426	612	30%
United Health Care	202	26	228	403	631	31%
Total	719	71	790	1258	2048	100%
South West Region						
Amerigroup	266	10	276	888	1164	28%
CareSource	1324	115	1439	423	1862	46%
Molina Health	222	3	225	851	1076	26%
Total	1812	128	1940	2162	4102	100%
West Central Region						
Amerigroup	39	12	51	495	546	19%
CareSource	1150	79	1229	357	1586	55%
Molina Health	171	10	181	574	755	26%
Total	1360	101	1461	1426	2887	100%
Total Mandatory	11478	665	12143	16673	28816	

FFS equals Fee For Service

MCP equals Managed Care Plan

In Mandatory Counties, voluntary enrollments include consumers who were of FFS and selected an MCP (FFS to MCP) or changed MCPs (MCP to MCP)

Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 09/01/2011

CFC VOLUNTARY ENROLLMENTS AND ASSIGNMENTS
By REGION By COUNTY By MCP

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Central Region					
Crawford					
CareSource	48	7	55	62	117
Molina Health	7	0	7	54	61
Total	55	7	62	116	178
Delaware					
CareSource	51	4	55	48	103
Molina Health	38	5	43	65	108
Total	89	9	98	113	211
Fairfield					
CareSource	86	6	92	110	202
Molina Health	51	5	56	96	152
Total	137	11	148	206	354
Fayette					
CareSource	34	0	34	28	62
Molina Health	18	2	20	41	61
Total	52	2	54	69	123
Franklin					
CareSource	807	40	847	924	1771
Molina Health	361	15	376	831	1207
Total	1168	55	1223	1755	2978
Hocking					
CareSource	12	0	12	24	36
Molina Health	12	0	12	29	41
Total	24	0	24	53	77
Knox					
CareSource	34	3	37	36	73
Molina Health	24	0	24	34	58
Total	58	3	61	70	131
Licking					
CareSource	109	0	109	120	229
Molina Health	62	2	64	142	206
Total	171	2	173	262	435
Logan					
CareSource	56	7	63	20	83
Molina Health	23	0	23	103	126
Total	79	7	86	123	209
Madison					
CareSource	22	0	22	30	52
Molina Health	12	0	12	28	40
Total	34	0	34	58	92
Marion					
CareSource	30	0	30	77	107
Molina Health	30	0	30	89	119
Total	60	0	60	166	226
Morrow					
CareSource	32	0	32	4	36
Molina Health	5	0	5	54	59
Total	37	0	37	58	95
Perry					
CareSource	14	1	15	41	56
Molina Health	5	0	5	46	51
Total	19	1	20	87	107

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Pickaway					
CareSource	26	5	31	41	72
Molina Health	11	0	11	45	56
Total	37	5	42	86	128
Pike					
CareSource	17	1	18	34	52
Molina Health	17	0	17	40	57
Total	34	1	35	74	109
Ross					
CareSource	58	4	62	35	97
Molina Health	29	1	30	124	154
Total	87	5	92	159	251
Scioto					
CareSource	110	1	111	96	207
Molina Health	19	0	19	108	127
Total	129	1	130	204	334
Union					
CareSource	31	0	31	24	55
Molina Health	13	0	13	35	48
Total	44	0	44	59	103
Central Region Totals					
CareSource	1577	79	1656	1754	3410
Molina Health	737	30	767	1964	2731
Total	2314	109	2423	3718	6141
East Central Region					
Ashland					
Buckeye Community	3	1	4	25	29
CareSource	27	7	34	27	61
United Health Care	9	0	9	23	32
Total	39	8	47	75	122
Carroll					
Buckeye Community	6	3	9	29	38
CareSource	11	1	12	12	24
United Health Care	2	0	2	22	24
Total	19	4	23	63	86
Holmes					
Buckeye Community	13	0	13	7	20
CareSource	8	3	11	10	21
United Health Care	6	0	6	10	16
Total	27	3	30	27	57
Portage					
Buckeye Community	24	3	27	82	109
CareSource	58	2	60	47	107
United Health Care	26	2	28	109	137
Total	108	7	115	238	353
Richland					
Buckeye Community	17	0	17	104	121
CareSource	123	2	125	62	187
United Health Care	16	0	16	116	132
Total	156	2	158	282	440
Stark					
Buckeye Community	123	4	127	229	356
CareSource	190	15	205	119	324
United Health Care	49	0	49	198	247
Total	362	19	381	546	927

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Summit					
Buckeye Community	204	3	207	343	550
CareSource	269	18	287	130	417
United Health Care	74	12	86	274	360
Total	547	33	580	747	1327
Tuscarawas					
Buckeye Community	18	3	21	53	74
CareSource	44	3	47	22	69
United Health Care	8	0	8	64	72
Total	70	6	76	139	215
Wayne					
Buckeye Community	18	1	19	49	68
CareSource	77	20	97	43	140
United Health Care	14	0	14	70	84
Total	109	21	130	162	292
East Central Region Totals					
Buckeye Community	426	18	444	921	1365
CareSource	807	71	878	472	1350
United Health Care	204	14	218	886	1104
Total	1437	103	1540	2279	3819
North East Region					
Ashtabula					
CareSource	60	7	67	79	146
Well Care	79	4	83	82	165
Total	139	11	150	161	311
Cuyahoga					
CareSource	965	38	1003	1008	2011
Well Care	219	1	220	852	1072
Total	1184	39	1223	1860	3083
Erie					
CareSource	54	4	58	67	125
Well Care	18	0	18	50	68
Total	72	4	76	117	193
Geauga					
CareSource	24	0	24	34	58
Well Care	26	0	26	23	49
Total	50	0	50	57	107
Huron					
CareSource	41	2	43	78	121
Well Care	33	0	33	71	104
Total	74	2	76	149	225
Lake					
CareSource	97	3	100	120	220
Well Care	50	1	51	123	174
Total	147	4	151	243	394
Lorain					
CareSource	195	6	201	239	440
Well Care	41	0	41	156	197
Total	236	6	242	395	637
Medina					
CareSource	132	0	132	83	215
Well Care	17	0	17	65	82
Total	149	0	149	148	297
North East Region Totals					
CareSource	1568	60	1628	1708	3336
Well Care	483	6	489	1422	1911
Total	2051	66	2117	3130	5247

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
<i>North East Central Region</i>					
Columbiana					
CareSource	42	4	46	82	128
United Health Care Health	59	4	63	78	141
Total	101	8	109	160	269
Mahoning					
CareSource	181	15	196	168	364
United Health Care Health	82	2	84	168	252
Total	263	17	280	336	616
Trumbull					
CareSource	121	8	129	198	327
United Health Care Health	55	0	55	188	243
Total	176	8	184	386	570
<i>North East Central Region Total</i>					
CareSource	344	27	371	448	819
United Health Care Health	196	6	202	434	636
Total	540	33	573	882	1455
<i>North West Region</i>					
Allen					
Buckeye Community	61	0	61	52	113
Paramount	52	9	61	174	235
Total	113	9	122	226	348
Auglaize					
Buckeye Community	18	2	20	26	46
Paramount	13	0	13	21	34
Total	31	2	33	47	80
Defiance					
Buckeye Community	21	0	21	36	57
Paramount	17	1	18	20	38
Total	38	1	39	56	95
Fulton					
Buckeye Community	12	0	12	33	45
Paramount	22	0	22	30	52
Total	34	0	34	63	97
Hancock					
Buckeye Community	23	1	24	103	127
Paramount	19	5	24	16	40
Total	42	6	48	119	167
Hardin					
Buckeye Community	21	0	21	33	54
Paramount	8	0	8	33	41
Total	29	0	29	66	95
Henry					
Buckeye Community	22	0	22	26	48
Paramount	14	0	14	5	19
Total	36	0	36	31	67
Lucas					
Buckeye Community	101	20	121	244	365
Paramount	394	8	402	283	685
Total	495	28	523	527	1050
Mercer					
Buckeye Community	22	0	22	38	60
Paramount	17	2	19	7	26
Total	39	2	41	45	86
Ottawa					
Buckeye Community	5	0	5	28	33
Paramount	23	0	23	31	54
Total	28	0	28	59	87

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Paulding					
Buckeye Community	7	0	7	14	21
Paramount	6	0	6	13	19
Total	13	0	13	27	40
Putnam					
Buckeye Community	7	0	7	8	15
Paramount	15	0	15	28	43
Total	22	0	22	36	58
Sandusky					
Buckeye Community	32	0	32	53	85
Paramount	26	0	26	117	143
Total	58	0	58	170	228
Seneca					
Buckeye Community	31	0	31	24	55
Paramount	24	0	24	77	101
Total	55	0	55	101	156
VanWert					
Buckeye Community	18	3	21	14	35
Paramount	2	0	2	23	25
Total	20	3	23	37	60
Williams					
Buckeye Community	20	0	20	35	55
Paramount	8	0	8	26	34
Total	28	0	28	61	89
Wood					
Buckeye Community	35	1	36	53	89
Paramount	109	2	111	71	182
Total	144	3	147	124	271
Wyandot					
Buckeye Community	10	0	10	14	24
Paramount	10	0	10	9	19
Total	20	0	20	23	43
North West Region Totals					
Buckeye Community	466	27	493	834	1327
Paramount	779	27	806	984	1790
Total	1245	54	1299	1818	3117
South East Region					
Athens					
CareSource	21	0	21	38	59
Molina Health	44	2	46	61	107
United Health Care	14	1	15	48	63
Total	79	3	82	147	229
Belmont					
CareSource	21	1	22	28	50
Molina Health	10	0	10	30	40
United Health Care	25	0	25	40	65
Total	56	1	57	98	155
Coshocton					
CareSource	32	12	44	28	72
Molina Health	10	1	11	21	32
United Health Care	10	0	10	41	51
Total	52	13	65	90	155
Gallia					
CareSource	47	2	49	19	68
Molina Health	1	0	1	13	14
United Health Care	1	0	1	20	21
Total	49	2	51	52	103

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Guernsey					
CareSource	17	1	18	32	50
Molina Health	11	0	11	20	31
United Health Care	10	0	10	21	31
Total	38	1	39	73	112
Harrison					
CareSource	7	0	7	10	17
Molina Health	1	0	1	8	9
United Health Care	13	6	19	8	27
Total	21	6	27	26	53
Jackson					
CareSource	19	0	19	40	59
Molina Health	5	0	5	31	36
United Health Care	5	2	7	20	27
Total	29	2	31	91	122
Jefferson					
CareSource	37	0	37	41	78
Molina Health	21	0	21	36	57
United Health Care	17	10	27	32	59
Total	75	10	85	109	194
Lawrence					
CareSource	31	4	35	46	81
Molina Health	19	0	19	62	81
United Health Care	22	0	22	36	58
Total	72	4	76	144	220
Meigs					
CareSource	8	0	8	15	23
Molina Health	8	5	13	14	27
United Health Care	3	0	3	17	20
Total	19	5	24	46	70
Monroe					
CareSource	5	0	5	13	18
Molina Health	2	0	2	4	6
United Health Care	8	0	8	6	14
Total	15	0	15	23	38
Morgan					
CareSource	3	3	6	15	21
Molina Health	3	0	3	10	13
United Health Care	8	0	8	11	19
Total	14	3	17	36	53
Muskingum					
CareSource	81	7	88	66	154
Molina Health	6	1	7	60	67
United Health Care	24	3	27	57	84
Total	111	11	122	183	305
Noble					
CareSource	4	0	4	2	6
Molina Health	4	0	4	3	7
United Health Care	9	0	9	6	15
Total	17	0	17	11	28
Vinton					
CareSource	5	3	8	11	19
Molina Health	1	0	1	23	24
United Health Care	9	0	9	10	19
Total	15	3	18	44	62

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Washington					
CareSource	5	0	5	25	30
Molina Health	28	3	31	30	61
United Health Care	24	4	28	30	58
Total	57	7	64	85	149
South East Region Totals					
CareSource	343	33	376	429	805
Molina Health	174	12	186	426	612
United Health Care	202	26	228	403	631
Total	719	71	790	1258	2048
South West Region					
Adams					
Amerigroup	1	0	1	25	26
CareSource	20	4	24	3	27
Molina Health	15	0	15	29	44
Total	36	4	40	57	97
Brown					
Amerigroup	13	0	13	37	50
CareSource	55	0	55	7	62
Molina Health	11	0	11	30	41
Total	79	0	79	74	153
Butler					
Amerigroup	50	4	54	178	232
CareSource	330	20	350	115	465
Molina Health	26	0	26	146	172
Total	406	24	430	439	869
Clermont					
Amerigroup	37	2	39	120	159
CareSource	161	11	172	34	206
Molina Health	28	3	31	107	138
Total	226	16	242	261	503
Clinton					
Amerigroup	11	0	11	30	41
CareSource	40	8	48	15	63
Molina Health	10	0	10	22	32
Total	61	8	69	67	136
Hamilton					
Amerigroup	125	1	126	413	539
CareSource	545	46	591	191	782
Molina Health	77	0	77	418	495
Total	747	47	794	1022	1816
Highland					
Amerigroup	12	0	12	38	50
CareSource	42	3	45	18	63
Molina Health	38	0	38	46	84
Total	92	3	95	102	197
Warren					
Amerigroup	17	3	20	47	67
CareSource	131	23	154	40	194
Molina Health	17	0	17	53	70
Total	165	26	191	140	331
South West Region Totals					
Amerigroup	266	10	276	888	1164
CareSource	1324	115	1439	423	1862
Molina Health	222	3	225	851	1076
Total	1812	128	1940	2162	4102

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
West Central Region					
Champaign					
Amerigroup	5	0	5	29	34
CareSource	22	4	26	15	41
Molina Health	11	0	11	49	60
Total	38	4	42	93	135
Clark					
Amerigroup	9	0	9	59	68
CareSource	123	10	133	42	175
Molina Health	52	4	56	77	133
Total	184	14	198	178	376
Darke					
Amerigroup	6	2	8	27	35
CareSource	29	3	32	8	40
Molina Health	15	0	15	37	52
Total	50	5	55	72	127
Greene					
Amerigroup	4	2	6	52	58
CareSource	147	19	166	51	217
Molina Health	7	1	8	51	59
Total	158	22	180	154	334
Miami					
Amerigroup	1	1	2	49	51
CareSource	91	6	97	25	122
Molina Health	15	1	16	38	54
Total	107	8	115	112	227
Montgomery					
Amerigroup	9	7	16	227	243
CareSource	656	35	691	207	898
Molina Health	45	1	46	233	279
Total	710	43	753	667	1420
Preble					
Amerigroup	0	0	0	28	28
CareSource	57	2	59	6	65
Molina Health	8	2	10	40	50
Total	65	4	69	74	143
Shelby					
Amerigroup	5	0	5	24	29
CareSource	25	0	25	3	28
Molina Health	18	1	19	49	68
Total	48	1	49	76	125
West Central Region Totals					
Amerigroup	39	12	51	495	546
CareSource	1150	79	1229	357	1586
Molina Health	171	10	181	574	755
Total	1360	101	1461	1426	2887
Total Mandatory	11478	665	12143	16673	28816

FFS equals Fee For Service

MCP equals Managed Care Plan

In Mandatory Counties, voluntary enrollments include consumers who were on FFS and selected an MCP (FFS to MCP) or changed MCPs (MCP to MCP)

Data Source: Automated Health Systems