



Department of
Job and Family Services

John R. Kasich, Governor
Michael B. Colbert, Director

***OHIO
MANAGED CARE
ENROLLMENT CENTER***

**COVERED FAMILY AND CHILDREN (CFC)
HEALTH CARE PLAN
ENROLLMENT SUMMARY**

FOR

**THE OHIO MEDICAID MANAGED CARE
ENROLLMENT PROGRAM**

Reflects October 01, 2011 Effective Period

SUBMITTED OCTOBER 05, 2011

OHIO MEDICAID MANAGED CARE ENROLLMENT CENTER SUMMARY

Introduction

The Ohio Department of Job and Family Services (ODJFS) operates the Ohio Medicaid Managed Care program in all eighty-eight Ohio counties. ODJFS currently contracts with seven managed care plans (MCPs), licensed as health insuring corporations through the Ohio Department of Insurance. The MCPs provide all Medicaid-covered services, assure access to quality health care, emphasize preventive care, and provide case management services to Healthy Start, Healthy Families eligibles (Ohio Works First [OWF], Healthy Start including SCHIP, and Low Income Families) and certain ABD eligibles (Aged, Blind or Disabled).

County-based outreach/education and MCP enrollment services for eligibles in all counties are the responsibility of the Medicaid Managed Care Enrollment Center Contractor, currently Automated Health Systems, and (AHS). Eligibles can access the MCEC and enrollment services by phone, face to face, internet or by mail.

Eligibles in the above categories residing in **Mandatory** counties must select an MCP or be assigned to one. In the interest of continuity of care, assignment in mandatory counties is based on available previous MCP or Medicaid fee-for-service (FFS) utilization history.

MCP members in mandatory counties may change MCPs during their initial three months of membership, or during an open enrollment month.

The following monthly enrollment reports summarize MCEC data by enrollment **method** (by phone, face to face, or by mail), by enrollment **type** (FFS to MCP, MCP to MCP), in statewide, region, county and MCP formats.

Questions about the enrollment summary or individual reports should be directed to Jim Poremba, Managed Care Enrollment, Bureau of Consumer and Operational Support at 614.466.4693, option 1, or by e-mail at Jim.Poremba@jfs.ohio.gov.

Ohio Health Care Plan Enrollment Summary
Effective Date: 10/01/2011

Total Statewide Health Care Plan Enrollment* Transactions:

CFC STATEWIDE HEALTH CARE PLAN ENROLLMENT
By METHOD By TYPE

Method as a Percentage of Type

ENROLLMENT METHOD	ENROLLMENT TYPE				TOTAL	
	FFS TO MCP		MCP TO MCP			
PHONE	5432	77%	917	94%	6349	79%
FACE TO FACE/FIELD STAFF	26	1%	6	1%	32	1%
MAIL	11	0%	10	1%	21	0%
WEBSITE	363	5%	41	4%	404	5%
CALL CAMPAIGN	1196	17%	0	0%	1196	15%
TOTAL	7028	100%	974	100%	8002	100%

CFC STATEWIDE HEALTH CARE PLAN ENROLLMENT
By METHOD By TYPE

Type as a Percentage of Method

ENROLLMENT METHOD	ENROLLMENT TYPE				TOTAL	
	FFS TO MCP		MCP TO MCP			
PHONE	5432	86%	917	14%	6349	100%
FACE TO FACE/FIELD STAFF	26	81%	6	19%	32	100%
MAIL	11	52%	10	48%	21	100%
WEBSITE	363	90%	41	10%	404	100%
CALL CAMPAIGN	1196	100%	0	0%	1196	100%

FFS equals Fee For Service

MCP equals Managed Care Plan

*Enrollment is defined as any eligible- or consumer-initiated transaction through the Managed Care Enrollment Center (MCEC). In case of eligibles or consumers who request more than one enrollment transaction in a reporting period, only the last transaction processed by the MCEC is reported. Assignments are not included in Enrollment, since assignments are not eligible- or consumer-initiated.

Ohio Health Care Plan Enrollment Summary
 Effective Date: 10/01/2011

CFC HEALTH CARE PLAN ENROLLMENT* TYPE
By MANAGED CARE PLAN
MCP and Region as a Percentage of Type

MCP and Region	FFS to MCP		MCP to MCP	
AmeriGroup				
South West Region	304		17	
West Central Region	67		7	
Total	371	3%	24	2%
Buckeye Community Health Plan				
East Central Region	495		50	
North West Region	519		45	
Total	1014	8%	95	8%
CareSource				
Central Region	1682		114	
East Central Region	821		117	
North East Region	1759		103	
North East Central Region	410		22	
South East Region	435		29	
South West Region	1615		206	
West Central Region	1288		181	
Total	8010	62%	772	68%
Molina Health				
Central Region	814		48	
South East Region	180		13	
South West Region	166		29	
West Central Region	178		12	
Total	1338	10%	102	9%
Paramount				
North West Region	987	8%	61	5%
United Health Care				
East Central Region	272		24	
North East Central Region	205		14	
South East Region	230		27	
Total	707	5%	65	6%
Well Care				
North East Region	514	4%	24	2%
Total Mandatory Counties	12941	100%	1143	100%

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Ohio Health Care Plan Enrollment Summary
 Effective Date: 10/01/2011

CFC HEALTH CARE PLAN ENROLLMENT* TYPE
By REGION
 Region and MCP as a Percentage of Type

Region/County and MCP	FFS to MCP	MCP to MCP	MCP to FFS
Central Region			
CareSource	1682	67%	114
Molina	814	33%	48
Total	2496	100%	162
East Central Region			
Buckeye Community	495	31%	50
CareSource	821	52%	117
United Health Care	272	17%	24
Total	1588	100%	191
North East Region			
CareSource	1759	77%	103
Well Care	514	23%	24
Total	2273	100%	127
North East Central Region			
CareSource	410	67%	22
United Health Care	205	33%	14
Total	615	100%	36
North West Region			
Buckeye Community	519	34%	45
Paramount	987	66%	61
Total	1506	100%	106
South East Region			
CareSource	435	52%	29
Molina Health	180	21%	13
United Health Care	230	27%	27
Total	845	100%	69
South West Region			
Amerigroup	304	15%	17
CareSource	1615	77%	206
Molina Health	166	8%	29
Total	2085	100%	252
West Central Region			
Amerigroup	67	4%	7
CareSource	1288	84%	181
Molina Health	178	12%	12
Total	1533	100%	200
Total Mandatory	12941		1143

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Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 10/01/2011

Total Statewide Health Care Plan Assignment Transactions:

CFC ASSIGNMENT BY REGION

MANDATORY REGIONS

	Central Region	East Central Region	North East Region	North East Central Region	North West Region	South East Region	South West Region	West Central Region	Total
Voluntary MCP Enrollments	2658	1779	2400	651	1612	914	2337	1733	14084
Assignments	3582	1947	2757	871	1898	1203	2052	1363	15673
Total	6240	3726	5157	1522	3510	2117	4389	3096	29757

MCP equals Managed Care Plan

Voluntary MCP enrollments include consumers who were on FFS and selected an MCP (FFS to MCP)
or changed MCPs (MCP to MCP)

Assignments occur when consumers do not make a health care enrollment.

Ohio Health Care Plan Enrollment Summary

Effective Date: 10/01/2011

**CFC VOLUNTARY ENROLLMENTS AND ASSIGNMENTS
By REGION By MCP**

Region and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total	Percentage
Central Region						
CareSource	1682	114	1796	1711	3507	56%
Molina Health	814	48	862	1871	2733	44%
Total	2496	162	2658	3582	6240	100%
East Central Region						
Buckeye Community	495	50	545	756	1301	35%
CareSource	821	117	938	421	1359	36%
United Health Care	272	24	296	770	1066	29%
Total	1588	191	1779	1947	3726	100%
North East Region						
CareSource	1759	103	1862	1528	3390	66%
Well Care	514	24	538	1229	1767	34%
Total	2273	127	2400	2757	5157	100%
North East Central Region						
CareSource	410	22	432	431	863	57%
United Health Care	205	14	219	440	659	43%
Total	615	36	651	871	1522	100%
North West Region						
Buckeye Community	519	45	564	840	1404	40%
Paramount	987	61	1048	1058	2106	60%
Total	1506	106	1612	1898	3510	100%
South East Region						
CareSource	435	29	464	436	900	42%
Molina Health	180	13	193	390	583	28%
United Health Care	230	27	257	377	634	30%
Total	845	69	914	1203	2117	100%
South West Region						
Amerigroup	304	17	321	864	1185	27%
CareSource	1615	206	1821	322	2143	49%
Molina Health	166	29	195	866	1061	24%
Total	2085	252	2337	2052	4389	100%
West Central Region						
Amerigroup	67	7	74	508	582	19%
CareSource	1288	181	1469	240	1709	55%
Molina Health	178	12	190	615	805	26%
Total	1533	200	1733	1363	3096	100%
Total Mandatory	12941	1143	14084	15673	29757	

FFS equals Fee For Service

MCP equals Managed Care Plan

In Mandatory Counties, voluntary enrollments include consumers who were of FFS and selected an MCP (FFS to MCP) or changed MCPs (MCP to MCP)

Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 10/01/2011

CFC VOLUNTARY ENROLLMENTS AND ASSIGNMENTS
By REGION By COUNTY By MCP

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Central Region					
Crawford					
CareSource	52	15	67	38	105
Molina Health	9	2	11	56	67
Total	61	17	78	94	172
Delaware					
CareSource	30	6	36	40	76
Molina Health	40	9	49	58	107
Total	70	15	85	98	183
Fairfield					
CareSource	90	8	98	120	218
Molina Health	61	2	63	86	149
Total	151	10	161	206	367
Fayette					
CareSource	9	0	9	39	48
Molina Health	12	1	13	26	39
Total	21	1	22	65	87
Franklin					
CareSource	874	38	912	943	1855
Molina Health	390	22	412	834	1246
Total	1264	60	1324	1777	3101
Hocking					
CareSource	16	0	16	21	37
Molina Health	22	2	24	33	57
Total	38	2	40	54	94
Knox					
CareSource	53	1	54	33	87
Molina Health	10	0	10	34	44
Total	63	1	64	67	131
Licking					
CareSource	99	7	106	110	216
Molina Health	65	3	68	132	200
Total	164	10	174	242	416
Logan					
CareSource	45	8	53	21	74
Molina Health	17	3	20	101	121
Total	62	11	73	122	195
Madison					
CareSource	33	4	37	27	64
Molina Health	8	1	9	25	34
Total	41	5	46	52	98
Marion					
CareSource	60	2	62	62	124
Molina Health	48	0	48	65	113
Total	108	2	110	127	237
Morrow					
CareSource	27	4	31	5	36
Molina Health	9	0	9	51	60
Total	36	4	40	56	96
Perry					
CareSource	18	3	21	31	52
Molina Health	12	2	14	52	66
Total	30	5	35	83	118

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Pickaway					
CareSource	34	8	42	50	92
Molina Health	31	0	31	52	83
Total	65	8	73	102	175
Pike					
CareSource	52	1	53	19	72
Molina Health	5	1	6	37	43
Total	57	2	59	56	115
Ross					
CareSource	67	1	68	16	84
Molina Health	31	0	31	114	145
Total	98	1	99	130	229
Scioto					
CareSource	95	2	97	100	197
Molina Health	25	0	25	87	112
Total	120	2	122	187	309
Union					
CareSource	28	6	34	36	70
Molina Health	19	0	19	28	47
Total	47	6	53	64	117
Central Region Totals					
CareSource	1682	114	1796	1711	3507
Molina Health	814	48	862	1871	2733
Total	2496	162	2658	3582	6240
East Central Region					
Ashland					
Buckeye Community	9	1	10	17	27
CareSource	45	2	47	25	72
United Health Care	7	0	7	31	38
Total	61	3	64	73	137
Carroll					
Buckeye Community	19	6	25	27	52
CareSource	9	1	10	11	21
United Health Care	6	0	6	11	17
Total	34	7	41	49	90
Holmes					
Buckeye Community	7	2	9	15	24
CareSource	7	0	7	2	9
United Health Care	5	0	5	18	23
Total	19	2	21	35	56
Portage					
Buckeye Community	28	10	38	77	115
CareSource	49	15	64	47	111
United Health Care	43	0	43	102	145
Total	120	25	145	226	371
Richland					
Buckeye Community	14	0	14	86	100
CareSource	97	14	111	70	181
United Health Care	23	9	32	99	131
Total	134	23	157	255	412
Stark					
Buckeye Community	173	12	185	186	371
CareSource	197	36	233	72	305
United Health Care	53	4	57	181	238
Total	423	52	475	439	914

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Summit					
Buckeye Community	202	17	219	249	468
CareSource	252	15	267	140	407
United Health Care	109	10	119	234	353
Total	563	42	605	623	1228
Tuscarawas					
Buckeye Community	21	2	23	44	67
CareSource	69	15	84	25	109
United Health Care	14	1	15	51	66
Total	104	18	122	120	242
Wayne					
Buckeye Community	22	0	22	55	77
CareSource	96	19	115	29	144
United Health Care	12	0	12	43	55
Total	130	19	149	127	276
East Central Region Totals					
Buckeye Community	495	50	545	756	1301
CareSource	821	117	938	421	1359
United Health Care	272	24	296	770	1066
Total	1588	191	1779	1947	3726
North East Region					
Ashtabula					
CareSource	101	6	107	76	183
Well Care	67	3	70	81	151
Total	168	9	177	157	334
Cuyahoga					
CareSource	1095	53	1148	864	2012
Well Care	241	10	251	691	942
Total	1336	63	1399	1555	2954
Erie					
CareSource	29	4	33	61	94
Well Care	31	1	32	40	72
Total	60	5	65	101	166
Geauga					
CareSource	31	8	39	31	70
Well Care	23	1	24	19	43
Total	54	9	63	50	113
Huron					
CareSource	65	1	66	69	135
Well Care	17	0	17	53	70
Total	82	1	83	122	205
Lake					
CareSource	91	10	101	123	224
Well Care	69	1	70	121	191
Total	160	11	171	244	415
Lorain					
CareSource	231	11	242	202	444
Well Care	43	6	49	135	184
Total	274	17	291	337	628
Medina					
CareSource	116	10	126	102	228
Well Care	23	2	25	89	114
Total	139	12	151	191	342
North East Region Totals					
CareSource	1759	103	1862	1528	3390
Well Care	514	24	538	1229	1767
Total	2273	127	2400	2757	5157

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
<i>North East Central Region</i>					
Columbiana					
CareSource	51	4	55	84	139
United Health Care Health	67	7	74	85	159
Total	118	11	129	169	298
Mahoning					
CareSource	180	11	191	178	369
United Health Care Health	62	0	62	185	247
Total	242	11	253	363	616
Trumbull					
CareSource	179	7	186	169	355
United Health Care Health	76	7	83	170	253
Total	255	14	269	339	608
<i>North East Central Region Total</i>					
CareSource	410	22	432	431	863
United Health Care Health	205	14	219	440	659
Total	615	36	651	871	1522
<i>North West Region</i>					
Allen					
Buckeye Community	70	16	86	34	120
Paramount	60	0	60	197	257
Total	130	16	146	231	377
Auglaize					
Buckeye Community	16	0	16	41	57
Paramount	20	0	20	36	56
Total	36	0	36	77	113
Defiance					
Buckeye Community	20	4	24	52	76
Paramount	28	3	31	23	54
Total	48	7	55	75	130
Fulton					
Buckeye Community	11	0	11	20	31
Paramount	16	0	16	20	36
Total	27	0	27	40	67
Hancock					
Buckeye Community	31	1	32	100	132
Paramount	28	1	29	10	39
Total	59	2	61	110	171
Hardin					
Buckeye Community	28	0	28	47	75
Paramount	12	1	13	52	65
Total	40	1	41	99	140
Henry					
Buckeye Community	17	1	18	35	53
Paramount	23	4	27	5	32
Total	40	5	45	40	85
Lucas					
Buckeye Community	155	7	162	241	403
Paramount	551	36	587	267	854
Total	706	43	749	508	1257
Mercer					
Buckeye Community	13	0	13	50	63
Paramount	20	1	21	7	28
Total	33	1	34	57	91
Ottawa					
Buckeye Community	7	1	8	26	34
Paramount	38	4	42	36	78
Total	45	5	50	62	112

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Paulding					
Buckeye Community	9	2	11	10	21
Paramount	7	0	7	15	22
Total	16	2	18	25	43
Putnam					
Buckeye Community	2	0	2	1	3
Paramount	10	0	10	23	33
Total	12	0	12	24	36
Sandusky					
Buckeye Community	50	5	55	44	99
Paramount	12	1	13	148	161
Total	62	6	68	192	260
Seneca					
Buckeye Community	16	6	22	13	35
Paramount	24	0	24	69	93
Total	40	6	46	82	128
VanWert					
Buckeye Community	13	0	13	39	52
Paramount	5	0	5	28	33
Total	18	0	18	67	85
Williams					
Buckeye Community	16	0	16	28	44
Paramount	24	0	24	27	51
Total	40	0	40	55	95
Wood					
Buckeye Community	35	1	36	44	80
Paramount	98	10	108	68	176
Total	133	11	144	112	256
Wyandot					
Buckeye Community	10	1	11	15	26
Paramount	11	0	11	27	38
Total	21	1	22	42	64
North West Region Totals					
Buckeye Community	519	45	564	840	1404
Paramount	987	61	1048	1058	2106
Total	1506	106	1612	1898	3510
South East Region					
Athens					
CareSource	15	0	15	28	43
Molina Health	29	3	32	44	76
United Health Care	13	3	16	25	41
Total	57	6	63	97	160
Belmont					
CareSource	29	4	33	40	73
Molina Health	6	1	7	35	42
United Health Care	20	0	20	34	54
Total	55	5	60	109	169
Coshocton					
CareSource	26	2	28	28	56
Molina Health	20	0	20	12	32
United Health Care	6	7	13	22	35
Total	52	9	61	62	123
Gallia					
CareSource	41	0	41	23	64
Molina Health	4	1	5	18	23
United Health Care	8	0	8	15	23
Total	53	1	54	56	110

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Guernsey					
CareSource	48	4	52	25	77
Molina Health	17	0	17	32	49
United Health Care	13	3	16	27	43
Total	78	7	85	84	169
Harrison					
CareSource	14	0	14	15	29
Molina Health	1	0	1	6	7
United Health Care	7	0	7	7	14
Total	22	0	22	28	50
Jackson					
CareSource	33	2	35	38	73
Molina Health	11	0	11	31	42
United Health Care	6	0	6	35	41
Total	50	2	52	104	156
Jefferson					
CareSource	39	3	42	42	84
Molina Health	6	0	6	37	43
United Health Care	41	4	45	40	85
Total	86	7	93	119	212
Lawrence					
CareSource	34	1	35	55	90
Molina Health	20	1	21	46	67
United Health Care	20	1	21	39	60
Total	74	3	77	140	217
Meigs					
CareSource	11	2	13	22	35
Molina Health	2	0	2	12	14
United Health Care	6	2	8	20	28
Total	19	4	23	54	77
Monroe					
CareSource	11	0	11	8	19
Molina Health	7	1	8	4	12
United Health Care	4	1	5	4	9
Total	22	2	24	16	40
Morgan					
CareSource	5	1	6	10	16
Molina Health	6	0	6	11	17
United Health Care	6	1	7	13	20
Total	17	2	19	34	53
Muskingum					
CareSource	101	6	107	65	172
Molina Health	13	1	14	51	65
United Health Care	27	0	27	41	68
Total	141	7	148	157	305
Noble					
CareSource	1	1	2	7	9
Molina Health	8	0	8	5	13
United Health Care	3	1	4	9	13
Total	12	2	14	21	35
Vinton					
CareSource	19	2	21	9	30
Molina Health	4	0	4	17	21
United Health Care	12	0	12	14	26
Total	35	2	37	40	77

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Washington					
CareSource	8	1	9	21	30
Molina Health	26	5	31	29	60
United Health Care	38	4	42	32	74
Total	72	10	82	82	164
South East Region Totals					
CareSource	435	29	464	436	900
Molina Health	180	13	193	390	583
United Health Care	230	27	257	377	634
Total	845	69	914	1203	2117
South West Region					
Adams					
Amerigroup	0	0	0	21	21
CareSource	40	4	44	0	44
Molina Health	21	0	21	51	72
Total	61	4	65	72	137
Brown					
Amerigroup	3	1	4	23	27
CareSource	78	12	90	3	93
Molina Health	13	0	13	34	47
Total	94	13	107	60	167
Butler					
Amerigroup	63	1	64	205	269
CareSource	482	67	549	76	625
Molina Health	19	2	21	200	221
Total	564	70	634	481	1115
Clermont					
Amerigroup	50	4	54	113	167
CareSource	181	23	204	28	232
Molina Health	23	5	28	86	114
Total	254	32	286	227	513
Clinton					
Amerigroup	19	0	19	31	50
CareSource	39	3	42	7	49
Molina Health	1	5	6	30	36
Total	59	8	67	68	135
Hamilton					
Amerigroup	128	10	138	367	505
CareSource	624	72	696	159	855
Molina Health	40	7	47	348	395
Total	792	89	881	874	1755
Highland					
Amerigroup	5	1	6	40	46
CareSource	42	1	43	23	66
Molina Health	32	8	40	53	93
Total	79	10	89	116	205
Warren					
Amerigroup	36	0	36	64	100
CareSource	129	24	153	26	179
Molina Health	17	2	19	64	83
Total	182	26	208	154	362
South West Region Totals					
Amerigroup	304	17	321	864	1185
CareSource	1615	206	1821	322	2143
Molina Health	166	29	195	866	1061
Total	2085	252	2337	2052	4389

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
<i>West Central Region</i>					
Champaign					
Amerigroup	2	0	2	22	24
CareSource	21	8	29	15	44
Molina Health	9	2	11	40	51
Total	32	10	42	77	119
Clark					
Amerigroup	2	0	2	57	59
CareSource	143	17	160	43	203
Molina Health	75	3	78	75	153
Total	220	20	240	175	415
Darke					
Amerigroup	6	1	7	30	37
CareSource	43	10	53	7	60
Molina Health	24	1	25	20	45
Total	73	12	85	57	142
Greene					
Amerigroup	5	1	6	62	68
CareSource	146	28	174	30	204
Molina Health	5	2	7	71	78
Total	156	31	187	163	350
Miami					
Amerigroup	16	0	16	43	59
CareSource	97	13	110	19	129
Molina Health	5	0	5	33	38
Total	118	13	131	95	226
Montgomery					
Amerigroup	32	4	36	221	257
CareSource	744	89	833	112	945
Molina Health	30	4	34	277	311
Total	806	97	903	610	1513
Preble					
Amerigroup	2	1	3	35	38
CareSource	60	11	71	9	80
Molina Health	12	0	12	47	59
Total	74	12	86	91	177
Shelby					
Amerigroup	2	0	2	38	40
CareSource	34	5	39	5	44
Molina Health	18	0	18	52	70
Total	54	5	59	95	154
<i>West Central Region Totals</i>					
Amerigroup	67	7	74	508	582
CareSource	1288	181	1469	240	1709
Molina Health	178	12	190	615	805
Total	1533	200	1733	1363	3096
Total Mandatory	12941	1143	14084	15673	29757

FFS equals Fee For Service

MCP equals Managed Care Plan

In Mandatory Counties, voluntary enrollments include consumers who were on FFS and selected an MCP (FFS to MCP) or changed MCPs (MCP to MCP)

Data Source: Automated Health Systems