



Department of
Job and Family Services

John R. Kasich, Governor
Michael B. Colbert, Director

***OHIO
MANAGED CARE
ENROLLMENT CENTER***

**AGED, BLIND AND DISABLED (ABD)
HEALTH CARE PLAN
ENROLLMENT SUMMARY**

FOR

**THE OHIO MEDICAID MANAGED CARE
ENROLLMENT PROGRAM**

Reflects December 01, 2011 Effective Period

SUBMITTED DECEMBER 05, 2011

OHIO MEDICAID MANAGED CARE ENROLLMENT CENTER SUMMARY

Introduction

The Ohio Department of Job and Family Services (ODJFS) operates the Ohio Medicaid Managed Care program in all eighty-eight Ohio counties. ODJFS currently contracts with seven managed care plans (MCPs), licensed as health insuring corporations through the Ohio Department of Insurance. The MCPs provide all Medicaid-covered services, assure access to quality health care, emphasize preventive care, and provide case management services to Healthy Start, Healthy Families eligibles (Ohio Works First [OWF], Healthy Start including SCHIP, and Low Income Families) and certain ABD eligibles (Aged, Blind or Disabled).

County-based outreach/education and MCP enrollment services for eligibles in all counties are the responsibility of the Medicaid Managed Care Enrollment Center Contractor, currently Automated Health Systems, and (AHS). Eligibles can access the MCEC and enrollment services by phone, face to face, internet or by mail.

Eligibles in the above categories residing in **Mandatory** counties must select an MCP or be assigned to one. In the interest of continuity of care, assignment in mandatory counties is based on available previous MCP or Medicaid fee-for-service (FFS) utilization history.

MCP members in mandatory counties may change MCPs during their initial three months of membership, or during an open enrollment month.

The following monthly enrollment reports summarize MCEC data by enrollment **method** (by phone, face to face, or by mail), by enrollment **type** (FFS to MCP, MCP to MCP), in statewide, region, county and MCP formats.

Questions about the enrollment summary or individual reports should be directed to Jim Poremba, Managed Care Enrollment, Bureau of Consumer and Operational Support at 614.466.4693, option 1, or by e-mail at Jim.Poremba@jfs.ohio.gov.

Ohio Health Care Plan Enrollment Summary
Effective Date: 12/01/2011

Total Statewide Health Care Plan Enrollment* Transactions:

AGED, BLIND, DISABLED (ABD)
STATEWIDE HEALTH CARE PLAN ENROLLMENT
By METHOD By TYPE

Method as a Percentage of Type

ENROLLMENT METHOD	ENROLLMENT TYPE				TOTAL	
	FFS TO MCP		MCP TO MCP			
PHONE	1408	84%	1942	92%	3350	88%
FACE TO FACE/FIELD STAFF	77	4%	114	5%	191	5%
MAIL	6	0%	50	2%	56	2%
WEBSITE	28	2%	13	1%	41	1%
CALL CAMPAIGN	162	10%	0	0%	162	4%
TOTAL	1681	100%	2119	100%	3800	100%

AGED, BLIND, DISABLED (ABD)
STATEWIDE HEALTH CARE PLAN ENROLLMENT
By METHOD By TYPE

Type as a Percentage of Method

ENROLLMENT METHOD	ENROLLMENT TYPE						TOTAL	
	FFS TO MCP		MCP TO MCP		MCP TO FFS			
PHONE	1408	42%	1942	58%	0	0%	3350	100%
FACE TO FACE/FIELD STAFF	77	40%	114	60%	0	0%	191	100%
MAIL	6	11%	50	89%	0	0%	56	100%
WEBSITE	28	68%	13	32%	0	0%	41	100%
CALL CAMPAIGN	162	100%	0	0%	0	0%	162	100%

FFS equals Fee For Service

MCP equals Managed Care Plan

*Enrollment is defined as any eligible- or consumer-initiated transaction through the Managed Care Enrollment Center (MCEC). In case of eligibles or consumers who request more than one enrollment transaction in a reporting period, only the last transaction processed by the MCEC is reported. Assignments are not included in Enrollments, since assignments are not eligible- or consumer-initiated.

Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 12/01/2011

**AGED, BLIND, DISABLED (ABD)
HEALTH CARE PLAN ENROLLMENT* TYPE
By MANAGED CARE PLAN
MCP and Region as a Percentage of Type**

MCP and Region	FFS to MCP		MCP to MCP		MCP to FFS
Buckeye Community Health Plan					
East Central Region	53		78		
North East Region	41		32		
South West Region	49		48		
Total	143	8%	158		7%
CareSource					
Central Region	239		289		
East Central Region	111		147		
North East Region	326		523		
North East Central Region	56		47		
North West Region	101		59		
South East Region	89		86		
West Central Region	150		128		
Total	1072	61%	1279		60%
Molina Health Care					
Central Region	110		75		
South East Region	47		74		
South West Region	195		243		
West Central Region	36		118		
Total	388	22%	510		24%
United Health Care					
East Central Region	32		38		
North East Central Region	30		13		
North West Region	59		87		
South East Region	43		48		
Total	164	9%	186		9%
Total Mandatory Counties	1767	100%	2133		100%

*Enrollment is defined as any eligible- or consumer-initiated transaction through the Managed Care Enrollment Center (MCEC). In case of eligibles or consumers who request more than one enrollment transaction in a reporting period, only the last transaction processed by the MCEC is reported. Assignments are not included in Enrollments, since assignments are not eligible- or consumer-initiated.

Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 12/01/2011

**AGED, BLIND, DISABLED (ABD)
HEALTH CARE PLAN ENROLLMENT* TYPE
By REGION
Region and MCP as a Percentage of Type**

Region and MCP	FFS to MCP		MCP to MCP		MCP to FFS
Central Region					
CareSource	239	68%	289	79%	
Molina Health Care	110	32%	75	21%	
Total	349	100%	364	100%	
East Central Region					
Buckeye Health Plan	53	27%	78	30%	
CareSource	111	57%	147	56%	
United Health Care	32	16%	38	14%	
Total	196	100%	263	100%	
North East Region					
Buckeye Health Plan	41	11%	32	6%	
CareSource	326	89%	523	94%	
Total	367	100%	555	100%	
North East Central Region					
CareSource	56	65%	47	78%	
United Health Care	30	35%	13	22%	
Total	86	100%	60	100%	
North West Region					
CareSource	101	63%	59	40%	
United Health Care	59	37%	87	60%	
Total	160	100%	146	100%	
South East Region					
CareSource	89	50%	86	41%	
Molina Health Care	47	26%	74	36%	
United Health Care	43	24%	48	23%	
Total	179	100%	208	100%	
South West Region					
Buckeye Health Plan	49	20%	48	16%	
Molina Health Care	195	80%	243	84%	
Total	244	100%	291	100%	
West Central Region					
CareSource	150	81%	128	52%	
Molina Health Care	36	19%	118	48%	
Total	186	100%	246	100%	
Total Mandatory	1767		2133		

*Enrollment is defined as any eligible- or consumer-initiated transaction through the Managed Care Enrollment Center (MCEC). In case of eligibles or consumers who request more than one enrollment transaction in a reporting period, only the last transaction processed by the MCEC is reported. Assignments are not included in Enrollments, since assignments are not eligible- or consumer-initiated.

Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 12/01/2011

Total Statewide Health Care Plan Assignment Transactions:

AGED, BLIND, DISABLED (ABD) ASSIGNMENT BY REGION

	Central Region	East Central Region	North East Region	North East Central Region	North West Region	South East Region	South West Region	West Central Region	Total
Voluntary MCP Enrollments	713	459	922	146	306	387	535	432	3900
Assignments	389	181	417	95	219	152	259	145	1857
Total	1102	640	1339	241	525	539	794	577	5757

MCP equals Managed Care Plan

Voluntary MCP enrollments includes consumers who were on FFS and selected an MCP (FFS to MCP) or changed MCPs (MCP to MCP or MCP to FFS)

Assignments occur when consumers do not make a health care enrollment.

Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 12/01/2011

**AGED, BLIND, DISABLED (ABD)
VOLUNTARY ENROLLMENTS AND ASSIGNMENTS
By REGION By MCP**

Region and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total	Percentage
Central Region						
CareSource	239	289	528	186	714	65%
Molina Health Care	110	75	185	203	388	35%
Total	349	364	713	389	1102	100%
East Central Region						
Buckeye Community Health	53	78	131	60	191	30%
CareSource	111	147	258	52	310	48%
United Health Care	32	38	70	69	139	22%
Total	196	263	459	181	640	100%
North East Region						
Buckeye Community Health	41	32	73	212	285	21%
CareSource	326	523	849	205	1054	79%
Total	367	555	922	417	1339	100%
North East Central Region						
CareSource	56	47	103	47	150	62%
United Health Care	30	13	43	48	91	38%
Total	86	60	146	95	241	100%
North West Region						
CareSource	101	59	160	109	269	51%
United Health Care	59	87	146	110	256	49%
Total	160	146	306	219	525	100%
South East Region						
CareSource	89	86	175	45	220	41%
Molina Health Care	47	74	121	55	176	33%
United Health Care	43	48	91	52	143	26%
Total	179	208	387	152	539	100%
South West Region						
Buckeye Community Health	49	48	97	121	218	27%
Molina Health Care	195	243	438	138	576	73%
Total	244	291	535	259	794	100%
West Central Region						
CareSource	150	128	278	71	349	60%
Molina Health Care	36	118	154	74	228	40%
Total	186	246	432	145	577	100%
Total Mandatory	1767	2133	3900	1857	5757	

FFS equals Fee For Service

MCP equals Managed Care Plan

In Mandatory Counties, voluntary enrollments include consumers who were on FFS and selected an MCP (FFS to MCP) or changed MCPs (MCP to MCP or MCP to FFS)

Data Source: Automated Health Systems

Ohio Health Care Plan Enrollment Summary

Effective Date: 12/01/2011

ABD VOLUNTARY ENROLLMENTS AND ASSIGNMENTS
By REGION By COUNTY By MCP

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Central Region					
Crawford					
CareSource	15	5	20	4	24
Molina Health	2	1	3	6	9
Total	17	6	23	10	33
Delaware					
CareSource	2	7	9	0	9
Molina Health	1	2	3	3	6
Total	3	9	12	3	15
Fairfield					
CareSource	16	21	37	10	47
Molina Health	8	2	10	8	18
Total	24	23	47	18	65
Fayette					
CareSource	3	6	9	4	13
Molina Health	2	0	2	6	8
Total	5	6	11	10	21
Franklin					
CareSource	97	135	232	96	328
Molina Health	50	46	96	97	193
Total	147	181	328	193	521
Hocking					
CareSource	6	5	11	8	19
Molina Health	8	2	10	2	12
Total	14	7	21	10	31
Knox					
CareSource	6	1	7	3	10
Molina Health	4	0	4	4	8
Total	10	1	11	7	18
Licking					
CareSource	15	11	26	13	39
Molina Health	5	5	10	13	23
Total	20	16	36	26	62
Logan					
CareSource	5	3	8	1	9
Molina Health	2	1	3	6	9
Total	7	4	11	7	18
Madison					
CareSource	3	3	6	1	7
Molina Health	2	1	3	4	7
Total	5	4	9	5	14
Marion					
CareSource	8	25	33	4	37
Molina Health	5	0	5	17	22
Total	13	25	38	21	59
Morrow					
CareSource	2	1	3	5	8
Molina Health	0	0	0	1	1
Total	2	1	3	6	9

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Perry					
CareSource	6	2	8	7	15
Molina Health	4	4	8	10	18
Total	10	6	16	17	33
Pickaway					
CareSource	6	5	11	5	16
Molina Health	6	1	7	6	13
Total	12	6	18	11	29
Pike					
CareSource	9	4	13	4	17
Molina Health	1	0	1	3	4
Total	10	4	14	7	21
Ross					
CareSource	10	9	19	4	23
Molina Health	5	3	8	7	15
Total	15	12	27	11	38
Scioto					
CareSource	29	42	71	15	86
Molina Health	4	6	10	8	18
Total	33	48	81	23	104
Union					
CareSource	1	4	5	2	7
Molina Health	1	1	2	2	4
Total	2	5	7	4	11
Central Region Totals					
CareSource	239	289	528	186	714
Molina Health	110	75	185	203	388
Total	349	364	713	389	1102
East Central Region					
Ashland					
Buckeye Community	0	0	0	0	0
CareSource	1	3	4	0	4
United Health Care	1	0	1	0	1
Total	2	3	5	0	5
Carroll					
Buckeye Community	0	2	2	3	5
CareSource	1	3	4	1	5
United Health Care	0	1	1	2	3
Total	1	6	7	6	13
Holmes					
Buckeye Community	0	1	1	0	1
CareSource	2	2	4	0	4
United Health Care	0	0	0	1	1
Total	2	3	5	1	6
Portage					
Buckeye Community	0	1	1	3	4
CareSource	7	6	13	3	16
United Health Care	2	2	4	1	5
Total	9	9	18	7	25
Richland					
Buckeye Community	6	1	7	4	11
CareSource	16	21	37	8	45
United Health Care	6	3	9	7	16
Total	28	25	53	19	72

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Stark					
Buckeye Community	19	40	59	17	76
CareSource	38	25	63	21	84
United Health Care	9	12	21	20	41
Total	66	77	143	58	201
Summit					
Buckeye Community	22	32	54	27	81
CareSource	31	64	95	13	108
United Health Care	9	14	23	29	52
Total	62	110	172	69	241
Tuscarawas					
Buckeye Community	1	1	2	3	5
CareSource	7	11	18	4	22
United Health Care	2	3	5	7	12
Total	10	15	25	14	39
Wayne					
Buckeye Community	5	0	5	3	8
CareSource	8	12	20	2	22
United Health Care	3	3	6	2	8
Total	16	15	31	7	38
East Central Region Totals					
Buckeye Community	53	78	131	60	191
CareSource	111	147	258	52	310
United Health Care	32	38	70	69	139
Total	196	263	459	181	640
North East Region					
Ashtabula					
Buckeye Community	3	6	9	9	18
CareSource	19	28	47	10	57
Total	22	34	56	19	75
Cuyahoga					
Buckeye Community	29	21	50	163	213
CareSource	225	364	589	150	739
Total	254	385	639	313	952
Erie					
Buckeye Community	2	2	4	6	10
CareSource	8	17	25	3	28
Total	10	19	29	9	38
Geauga					
Buckeye Community	1	0	1	3	4
CareSource	5	3	8	0	8
Total	6	3	9	3	12
Huron					
Buckeye Community	0	1	1	5	6
CareSource	12	8	20	2	22
Total	12	9	21	7	28
Lake					
Buckeye Community	1	1	2	6	8
CareSource	16	15	31	11	42
Total	17	16	33	17	50
Lorain					
Buckeye Community	3	1	4	16	20
CareSource	29	76	105	24	129
Total	32	77	109	40	149

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Medina					
Buckeye Community	2	0	2	4	6
CareSource	12	12	24	5	29
Total	14	12	26	9	35
North East Region Totals					
Buckeye Community	41	32	73	212	285
CareSource	326	523	849	205	1054
Total	367	555	922	417	1339
North East Central Region					
Columbiana					
CareSource	8	9	17	7	24
United Health Care	13	3	16	10	26
Total	21	12	33	17	50
Mahoning					
CareSource	25	22	47	25	72
United Health Care	11	6	17	22	39
Total	36	28	64	47	111
Trumbull					
CareSource	23	16	39	15	54
United Health Care	6	4	10	16	26
Total	29	20	49	31	80
North East Central Region Total					
CareSource	56	47	103	47	150
United Health Care	30	13	43	48	91
Total	86	60	146	95	241
North West Region					
Allen					
CareSource	6	3	9	15	24
United Health Care	3	5	8	9	17
Total	9	8	17	24	41
Auglaize					
CareSource	3	2	5	4	9
United Health Care	0	1	1	2	3
Total	3	3	6	6	12
Defiance					
CareSource	2	2	4	4	8
United Health Care	1	2	3	4	7
Total	3	4	7	8	15
Fulton					
CareSource	2	1	3	3	6
United Health Care	5	2	7	2	9
Total	7	3	10	5	15
Hancock					
CareSource	3	2	5	8	13
United Health Care	2	5	7	8	15
Total	5	7	12	16	28
Hardin					
CareSource	2	4	6	4	10
United Health Care	1	3	4	4	8
Total	3	7	10	8	18

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Henry					
CareSource	1	0	1	1	2
United Health Care	0	0	0	0	0
Total	1	0	1	1	2
Lucas					
CareSource	51	35	86	54	140
United Health Care	33	42	75	55	130
Total	84	77	161	109	270
Mercer					
CareSource	2	0	2	4	6
United Health Care	1	0	1	1	2
Total	3	0	3	5	8
Ottawa					
CareSource	4	2	6	2	8
United Health Care	1	4	5	4	9
Total	5	6	11	6	17
Paulding					
CareSource	2	0	2	2	4
United Health Care	2	4	6	2	8
Total	4	4	8	4	12
Putnam					
CareSource	2	0	2	1	3
United Health Care	1	2	3	0	3
Total	3	2	5	1	6
Sandusky					
CareSource	8	3	11	2	13
United Health Care	0	4	4	7	11
Total	8	7	15	9	24
Seneca					
CareSource	3	2	5	3	8
United Health Care	2	3	5	2	7
Total	5	5	10	5	15
Van Wert					
CareSource	2	0	2	0	2
United Health Care	4	1	5	3	8
Total	6	1	7	3	10
Williams					
CareSource	2	0	2	1	3
United Health Care	0	4	4	1	5
Total	2	4	6	2	8
Wood					
CareSource	4	3	7	1	8
United Health Care	3	5	8	4	12
Total	7	8	15	5	20
Wyandot					
CareSource	2	0	2	0	2
United Health Care	0	0	0	2	2
Total	2	0	2	2	4
North West Region Totals					
CareSource	101	59	160	109	269
United Health Care	59	87	146	110	256
Total	160	146	306	219	525

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
South East Region					
Athens					
CareSource	8	3	11	5	16
Molina Health	12	11	23	10	33
United Health Care	6	7	13	11	24
Total	26	21	47	26	73
Belmont					
CareSource	3	9	12	8	20
Molina Health	2	2	4	2	6
United Health Care	11	5	16	3	19
Total	16	16	32	13	45
Coshocton					
CareSource	5	0	5	3	8
Molina Health	0	2	2	2	4
United Health Care	1	1	2	1	3
Total	6	3	9	6	15
Gallia					
CareSource	8	9	17	3	20
Molina Health	1	5	6	1	7
United Health Care	3	1	4	5	9
Total	12	15	27	9	36
Guernsey					
CareSource	9	5	14	0	14
Molina Health	2	7	9	4	13
United Health Care	4	1	5	2	7
Total	15	13	28	6	34
Harrison					
CareSource	2	3	5	0	5
Molina Health	1	0	1	0	1
United Health Care	0	1	1	3	4
Total	3	4	7	3	10
Jackson					
CareSource	7	5	12	4	16
Molina Health	3	3	6	5	11
United Health Care	1	0	1	3	4
Total	11	8	19	12	31
Jefferson					
CareSource	10	9	19	4	23
Molina Health	3	5	8	1	9
United Health Care	4	5	9	2	11
Total	17	19	36	7	43
Lawrence					
CareSource	11	15	26	6	32
Molina Health	8	19	27	7	34
United Health Care	2	1	3	5	8
Total	21	35	56	18	74
Meigs					
CareSource	2	5	7	2	9
Molina Health	3	7	10	1	11
United Health Care	1	4	5	2	7
Total	6	16	22	5	27
Monroe					
CareSource	1	1	2	0	2
Molina Health	2	1	3	0	3
United Health Care	1	2	3	0	3
Total	4	4	8	0	8

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Morgan					
CareSource	0	2	2	0	2
Molina Health	2	2	4	0	4
United Health Care	2	3	5	2	7
Total	4	7	11	2	13
Muskingum					
CareSource	19	16	35	8	43
Molina Health	4	3	7	12	19
United Health Care	2	6	8	6	14
Total	25	25	50	26	76
Noble					
CareSource	0	0	0	0	0
Molina Health	1	2	3	1	4
United Health Care	0	0	0	2	2
Total	1	2	3	3	6
Vinton					
CareSource	4	3	7	2	9
Molina Health	1	0	1	3	4
United Health Care	0	7	7	2	9
Total	5	10	15	7	22
Washington					
CareSource	0	1	1	0	1
Molina Health	2	5	7	6	13
United Health Care	5	4	9	3	12
Total	7	10	17	9	26
South East Region Totals					
CareSource	89	86	175	45	220
Molina Health	47	74	121	55	176
United Health Care	43	48	91	52	143
Total	179	208	387	152	539
South West Region					
Adams					
Buckeye Community	0	2	2	1	3
Molina Health	7	16	23	3	26
Total	7	18	25	4	29
Brown					
Buckeye Community	3	1	4	3	7
Molina Health	3	6	9	4	13
Total	6	7	13	7	20
Butler					
Buckeye Community	13	8	21	19	40
Molina Health	44	41	85	25	110
Total	57	49	106	44	150
Clermont					
Buckeye Community	11	3	14	4	18
Molina Health	19	11	30	8	38
Total	30	14	44	12	56
Clinton					
Buckeye Community	3	0	3	2	5
Molina Health	10	13	23	4	27
Total	13	13	26	6	32
Hamilton					
Buckeye Community	17	32	49	86	135
Molina Health	95	135	230	77	307
Total	112	167	279	163	442

County and MCP	FFS to MCP	MCP to MCP	Total Voluntary Enrollments	Assignments	Total
Highland					
Buckeye Community	1	1	2	4	6
Molina Health	9	8	17	7	24
Total	10	9	19	11	30
Warren					
Buckeye Community	1	1	2	2	4
Molina Health	8	13	21	10	31
Total	9	14	23	12	35
South West Region Totals					
Buckeye Community	49	48	97	121	218
Molina Health	195	243	438	138	576
Total	244	291	535	259	794
West Central Region					
Champaign					
CareSource	2	2	4	2	6
Molina Health	0	3	3	4	7
Total	2	5	7	6	13
Clark					
CareSource	26	21	47	14	61
Molina Health	10	11	21	14	35
Total	36	32	68	28	96
Darke					
CareSource	4	1	5	1	6
Molina Health	2	5	7	3	10
Total	6	6	12	4	16
Greene					
CareSource	17	11	28	3	31
Molina Health	1	7	8	1	9
Total	18	18	36	4	40
Miami					
CareSource	10	10	20	5	25
Molina Health	0	6	6	3	9
Total	10	16	26	8	34
Montgomery					
CareSource	79	76	155	43	198
Molina Health	21	80	101	46	147
Total	100	156	256	89	345
Preble					
CareSource	9	3	12	0	12
Molina Health	1	4	5	2	7
Total	10	7	17	2	19
Shelby					
CareSource	3	4	7	3	10
Molina Health	1	2	3	1	4
Total	4	6	10	4	14
West Central Region Totals					
CareSource	150	128	278	71	349
Molina Health	36	118	154	74	228
Total	186	246	432	145	577
Total Mandatory	1767	2133	3900	1857	5757

FFS equals Fee For Service

MCP equals Managed Care Plan

In Mandatory Counties, voluntary enrollments include consumers who were of FFS and selected an MCP (FFS to MCP) or changed MCPs (MCP to MCP)

Data Source: Automated Health Systems